

AGOA, Apparel and African Development

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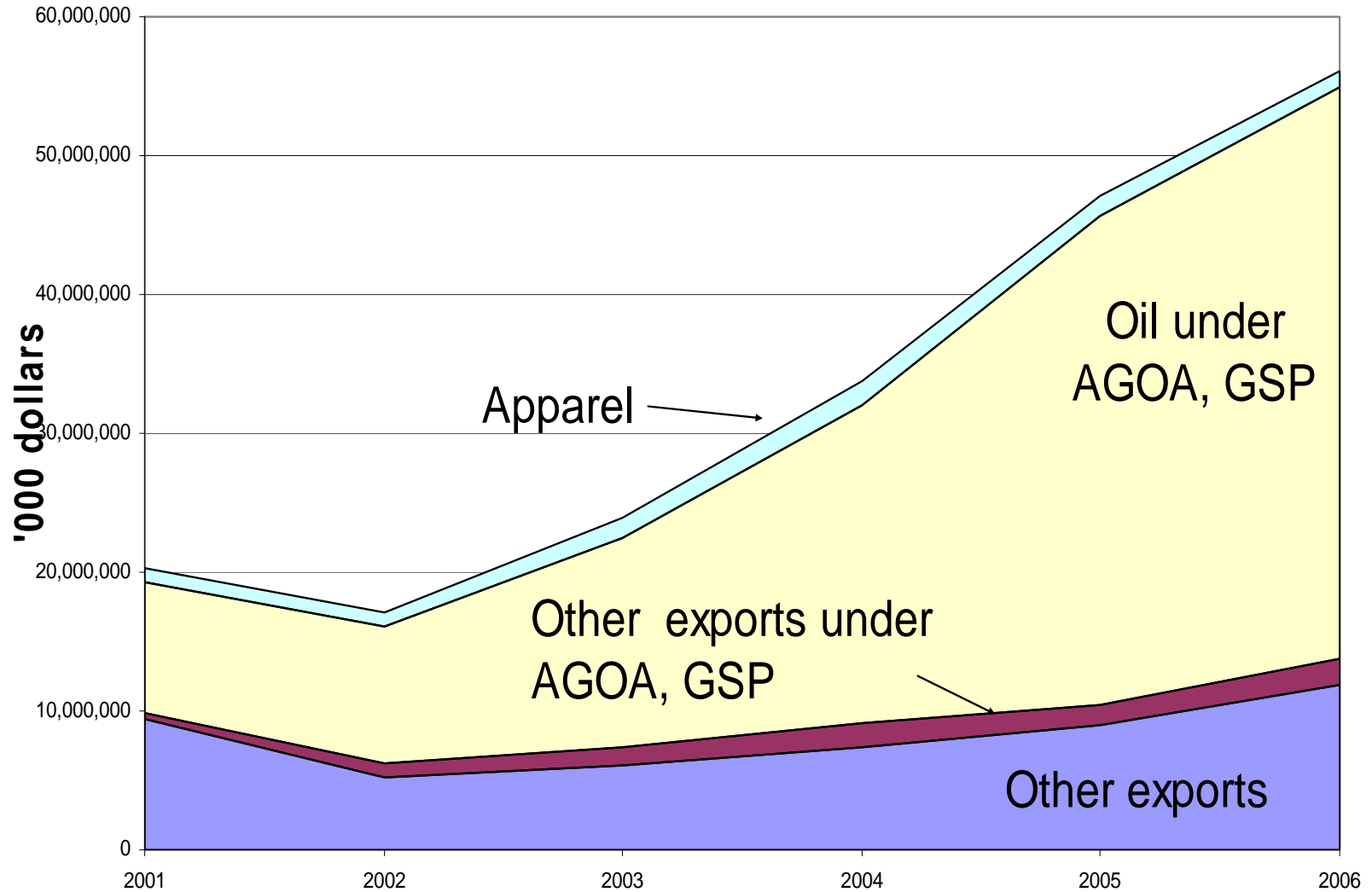
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Exports of AGOA-eligible Countries



Trends in non-oil exports since AGOA



Agriculture in African Trade

- Extractive industries \approx 2/3 of total African exports
 - Apparel \approx 1/10 of non-extractive exports (similar to US)
 - Agriculture \approx 1/3 of non-extractive exports (8% of SSA exports to US)
- 40% of African agricultural exports go to Europe, only 6% to North America

Concentration of Benefits Under AGOA

- Nigeria, Angola account for 90% of oil exports, which are 93% of total exports under AGOA
- Lesotho, Madagascar, Kenya, Swaziland, Mauritius account for 89% of apparel exports (for top 4 apparel > 80% of exports)
- Countries exporting mainly agriculture face TRQs on sugar, tobacco, and peanuts

African Sugar Exporters

Exportable surplus with:

- no US quota: Ethiopia*, Zambia*
- small US quota: Malawi*, Mozambique*, South Africa, Swaziland

* LDCs

Supply Chain Consolidation?

Number of countries:	<u>1994</u>	<u>2007*</u>
Exporting apparel to US	161	178
Accounting for 90% of US imports	24	20
With \geq 1% import market share	24	23
Import market share of top 3	29.1	45.6
Greater China + Taiwan	30.4	38.3
Plus next four	53.6	59.6
Average GDP of market gainers	\$1,212	
Average GDP of market losers	\$10,000	
* 12 months ending in October.		

Countries losing market share

- Jamaica
- Singapore
- Hong Kong
- S. Korea
- Taiwan
- Dom. Rep.
- Turkey
- Costa Rica
- Colombia
- Philippines

Countries gaining market share

- China
- Honduras
- El Salvador
- Pakistan
- Vietnam
- Cambodia
- Nicaragua
- Jordan
- Haiti